

# News Corp Australia

Dear Newsagent,

Please note that as you are not a metro Sydney newsagent, you are not affected by the below announcement. You are receiving this letter for information purposes only.

## **Background**

As you would be aware from our previous correspondence, News Corp Australia has undertaken a review of the distribution network in Metropolitan Sydney following a significant number of distribution newsagent territory handbacks.

An extensive consultation process was undertaken in early 2018, with over 150 respondents including industry bodies overwhelmingly supporting consolidation of distribution areas.

In September 2018 News Corp Australia issued a Request for Proposal (RFP) for the Supply of Distribution Services inviting all distribution agents and those with logistics experience to participate.

The RFP outlined proposed key changes to the way the distribution of newspapers in Sydney would be conducted:

- Consolidation of the existing territories into larger zones
- A commitment to reduce or remove the administrative or duplicated aspects traditionally undertaken by distribution newsagents
- To create consistent home delivery product presentation by flat wrapping subscriber copies directly off the press at our printing facility at Chullora.

## **Announcement**

Following an extensive RFP and evaluation process News Corp Australia has selected National Distribution Services (NDS), a joint venture between two of the country's largest distribution newsagents for eight (8) of the proposed nine (9) zones.

Due to its unique set of delivery requirements we are still reviewing the best options available for the servicing of the Sydney CBD.

## **Timing of Changes:**

It is planned that the transition to the new distributor will be conducted over several months commencing later this year. We expect to be completed by July 2020. The process will start with the migration of customer billing.

# News Corp Australia

A full list of Frequently Asked Questions (FAQs) is attached.

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Regards

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News Corp Australia