



VANA LINKS WITH PAYMENTS PROVIDER TYRO IN NEW PARTNERSHIP

Friday 16th August 2019

VANA is proud to announce its partnership with Tyro for all things EFTPOS.

Under the partnership, VANA members will be offered a competitive rate on Tyro's EFTPOS, and will have access to a range of features, including Tyro's least-cost routing solution Tap & Save.

Tap & Save is designed to save on merchant service fees by directing eligible debit card Tap & Go transactions through the route which attracts the lowest fee¹.

In a world of Tap & Go, VANA CEO Brendan Tohill commented "This partnership is a critical cost saving to our members, I am truly excited to partner with Tyro. We are in a cashless society and driving EFTPOS costs down has been a complete priority of VANA's."

There are many features available to our VANA members through this partnership with Tyro, including:

- **Tyro accepts the majority of payment types.**
- **Tyro is in the process of rolling out its offering of Alipay payment, in store on the EFTPOS terminal for Chinese customers.**
- **Tyro EFTPOS integrates with more than 275 Point of Sale systems, meaning no rekeying sale amounts allowing for faster, simpler sales.**
- **Tap & Save: Tyro's least-cost routing solution.**
- **Flexible Settlements let you get your EFTPOS funds paid into your account 7 days a week at a time of your choosing if you settle into the Tyro Bank Account², so you can earn interest and access your cash straight away.**
- **Tyro EFTPOS customers can borrow unsecured amounts up to \$50,000 for first loans and \$120,000 for subsequent loans³.**

¹ Cost savings are not guaranteed. Savings on eligible eftpos processed transactions vary for each business depending on their card mix, transaction volume and amount, industry, and pricing plan. Eligible transactions are contactless debit card transactions less than \$1,000. Tap & Save is not available on Special Offer pricing which includes some flat fee simple pricing offers or where you surcharge on debit card transactions. Yomani CR, Xentissimo and Xenta terminals do not support Tap & Save. For details refer to the FAQs at Tyro.com or call 1300 966 639.

² Same day settlements are only available where settlement funds are deposited into the Tyro Bank Account. Applies to Tyro settled funds only (including American Express with Tyro Direct Settlement agreement) - excludes HealthPoint and funds settled directly by Afterpay, American Express, JCB and Diners Club.

³ Tyro loans are subject to Tyro's eligibility and credit criteria. A personal guarantee is required and loan repayments are subject to minimum repayment amounts.

Professional service and the potential to save on debit card transactions; this is a great opportunity for VANA Members to take advantage of Tyro's great range of products.

VANA would also like to extend thanks to Directors Ivan Casagrande & Barry McKay who assisted in putting this solution in place.

Summary

- Make a change now, you can't afford to wait
- To find out more visit us at tyro.com today
- Nathan Cause - Partnerships New Channel Lead -Tyro
- Email - ncause@tyro.com
- Telephone - 0439 993 924

The partnership is now live and the VANA rate is exclusive to VANA members only.

Press Release End

Tyro Payments Limited ACN 103 575 042 AFSL 471951 (Tyro) is the issuer of its own financial products. As Tyro does not take into account your personal circumstances, please consider if these products are suitable for you. You can contact Tyro on 02 8907 1700 or tyro.com and access Tyro's dispute resolution process at tyro.com/complaint-resolution-process/.



tyro