



INSURANCE - Schedule 4 of Franchise Agreement

List of Mandatory Insurance Requirements for Tatts Outlets

LOTTERIES SPECIAL RISKS INSURANCE

Material Damage

The Franchisee must have sufficient insurance to cover the maximum amount of cash held at any one time in respect of the proceeds of the sale of Lottery Products from the Outlet.

Physical loss, destruction or damage of or to cash and tickets at the Outlet or in transit occasioned by or happening through:

- Fire, lightning, thunderbolt or explosion;
- Aircraft and/or other aerial devices and/or articles dropped or falling therefrom;
- Earthquake, subterranean fire and/or volcanic eruption;
- Acts of rioters, strikers, locked out workers, persons taking part in civil commotions or labour disturbances, or malicious persons;
- Storm, tempest, flood, cyclone, wind and/or rainwater;
- Water and/or other substance discharges, overflowing and/or leaking from apparatus, appliances, pipes, sprinkler and/or any other systems;
- Impact by waterborne craft, vehicles or animals;
- Robbery, burglary and theft (including theft by deception).

PROFESSIONAL INDEMNITY INSURANCE

Civil Liability

The scope of the policy must indemnify the Franchisee and the Franchisor against civil liability for compensation, loss or damage resulting from the conduct of the professional services in connection with the sale of Lottery Products.

This is to include, but not be limited to, any civil liability arising:

- (a) In respect of failure to detect or include a valid entry into any of the Authorised Lotteries due to:
 - Error in the processing or scanning of tickets;
 - Negligence of the insured or its employees;
 - Machine/lottery terminal malfunction.
- (b) Fraud or dishonest acts by any person(s) employed by the Franchisee.

Defamation

Policy to include loss arising from any claim for libel, slander or defamation made against the Franchisee or the Franchisor.



Australia's Official Lotteries by

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Minimum Requirements for Professional Indemnity Insurance

- Minimum policy limit of \$1,000,000.
- In case of claims that exceed \$1 million the Tatts Group will maintain an 'excess' insurance policy;
- The Franchisor must be named as an additional insured (interested party is not sufficient).
- A cross liability clause must be included in the policy.
- The policy must include 6 months automatic run-off cover to cover circumstances where the Franchisee either sells its business or discontinues selling lottery tickets.
- If the Outlet is an Endorsed Training Outlet the scope of the cover must include trainees.

NOTE: The insurer must be fully authorised and have a minimum Standard & Poors rating of A.

To assist you in meeting the insurance requirements, the brokers listed below are able to provide an insurance policy which appears to meet the mandatory requirements. This is not intended to be an exhaustive list of insurance providers and is simply provided as an aid to franchisees. Franchisees are free to use whichever insurance provider they wish provided the mandatory requirements are covered.

| Insurance company/broker | Contact |
|--|--|
| Marsh Pty Ltd | Rebecca Smith Phone: (07) 3115 4542 Email: rebecca.a.smith@marshadvantage.com |
| Guild Insurance Limited (Pharmacies only) | 1800 810 213 Email: gilbsc@guildinsurance.com.au |
| Arthur J. Gallagher (formerly OAMPS) | James Walker Phone: (03) 9412 1214 Email: james.walker@ajg.com.au |
| Aviso Q Sure Insurance Brokers | Jennifer Rees Phone: (07) 3835 0350 Email: info@qsure.com.au |
| Newspack Insurance | Tania Treacy Phone: 1300 907 583 Email: newspack@bolderstons.com.au |
| Insurance House | Josh Boyd Phone: 03 9230 1226 Phone: 1300 305 834 Email: Josh.Boyd@ihgroup.com.au Website: www.insurancehouse.com.au |
| Fitzpatrick & Co | Daniel Holmes Phone: 03 8544 1600 Email: danielh@fitzpatrick.com.au Website: www.fitzpatrick.com.au |

While Tatts has taken steps to communicate the updated requirements to each of the insurers outlined in the abovementioned table, it is the responsibility of each franchisee to ensure that their insurance covers meets the requirements.

If you are using a provider not listed in the table above, Tatts will need to review the policy to ensure it meets mandatory requirements.